

## **Interpersonal Skills**

## **Course Content**

- Introduction to personality development: significance, theories, success vs failure concepts.
- Attitude and motivation: Development of Positive attitude and concepts of motivation.
- Communication Skills: Introduction, types and presentations
- Personal competence and maturity: Developing Rapport, criticism and Leadership Qualities.
- Self- Management and Employability Quotient.

## Reference:

- 1. Interpersonal Skills: The Theory and Practice of Interpersonal Communication by Stephen W. Littlejohn and Karen A. Foss
- 2. Interpersonal Skills in Organizations by Suzanne C. de Janasz and Karen O. Dowd
- 3. Interpersonal Skills: How to Improve Your Communication Skills for Leadership and Management by Ian Tuhovsky
- 4. Interpersonal Skills: A Guide to Professional Communication by Ranjit Singh





